

MARK HORDES



Mark Hordes is a Principal with *Mark Hordes Management Consultant, LLP*, a Houston based management consultancy and training firm. He is a highly sought after keynote speaker, seminar leader, best selling author, consultant and advisor to senior management and leadership teams. Over the past 20 years, he has consulted and led seminars with organizations all over the world and has been profiled in business journals and newspapers, (Houston Business Journal and Chronicle) and interviewed on radio and television.

Mark's article, *Best Day, Everyday, Rules for the Road in "Getting to Yes" in Selling Professional Service*, won the Association for Service Management International award for Best Professional Services Sales Article. He is also co-author of the best selling business book, *"S-Business: Reinventing the Services Organization"* published by Select Books, New York, New York.

His clients have included:

- Qualcomm
- Whitaker Companies
- Schlumberger
- American Express
- Singapore Productivity Center
- First Data Resources
- Malaysian Airlines
- S&T Eastern Europe
- Oxford University
- PricewaterhouseCoopers
- Computer Design & Integration
- Sage and Ultimate Software
- Hoechst Celanese
- Jefferson Wells International
- 3M
- Datatel
- Chevron
- Nestles
- Respironics
- Johnson Wax
- AGFA
- Renault
- Telelogic
- Bentley Systems
- Fujitsu
- Caterpillar Asia
- Georgia Pacific
- Toro
- Intel
- EDS
- Millipore
- QAD
- Bancomer
- Gambro
- Compaq/HP
- Diebold
- Shell
- Taleo
- Kronos
- Lucent
- Volkswagen
- SemiConductor Insights

Mark graduated from the American Graduate School of International Management ("Thunderbird"). He holds an MBA and MSW in Human Behavior from Aurora University and undergraduate degree from the University of Houston.

His prior experience includes partner and executive positions with Accenture, Dillingham Associates Inc., Spherion/Stratford Group, Chevron, The Ransford Group, and the American Productivity & Quality Center.

Hordes and his wife, Vivian, reside in Houston TX.

MARK HORDES MANAGEMENT CONSULTANTS LLC

1220 A WELCH STREET

HOUSTON, TEXAS 77006

713-523 0551 Ofc · 713-416-1781 Cell · mark@hordesconsulting.com

<http://www.trustedadvsiortraining.com>